



*35 Colorful Years of Experience*



After 35 years in the painting industry, there's not much that owner Don Higgins hasn't seen. No two jobs are exactly the same, so for Higgins Painting, experience is one of the factors that drives success. Don opened his business in 2002 after working as a commercial and residential painter for over two decades. Today, his wife, his two sons and a group of skilled craftsmen make up the family business that has been painting in Western Pennsylvania for the past 14 years.

"In the early years of the business, my dad and one other gentleman did all of the work themselves," said Cory Higgins, Don's son. "As demand increased, he began hiring additional painters, and the business as it looks today started taking shape."

That growth and success over the years is a result of the Higgins' philosophy of offering an excellent service at a fair price to customers. It's a tenet that Don strives to instill in every Higgins employee.

"Don's commitment to customer satisfaction is central to our success. Unfortunately, there is a lot of mistrust in the construction industry. People are often skeptical of contractors," Cory said. "Resources such as Angie's List and other online review websites have empowered property owners. And while many contractors hate this change, we embrace it. Our name precedes us with our customers. We have over 100 reviews on Angie's List and we've been a Super Service Award recipient [in the guide] since we were first introduced to it."

With a tenured group of full-time craftsmen working year round, Higgins Painting is the perfect company for any project, big or small. On any given day, Higgins could be repainting an entire home, a small bathroom, or working on a large commercial job.

"We have the expertise, experience and manpower to take on just about any job," Cory notes, "exterior and interior painting, drywall and plaster repairs, wallpaper removal and installation, residential or commercial... you name it and we do it. By offering a wide array of services and providing excellent communication to customers, we are the only call they need to make every time."

Another differentiator of Higgins Painting is the skilled group of employees. "Our crew is the company's biggest asset and we do everything that we can to hire and keep the best people possible," said Cory.

In order to maintain such an experienced crew, Higgins Painting offers its employees competitive wages and a benefits package, in a field where most companies are barely paying over minimum wage.

So, are you thinking about giving your home or business a fresh new look? Higgins Painting offers free estimates and provides detailed, easy-to-read quotes. The company has longstanding relationships with Sherwin Williams and PPG, which allows it to negotiate exceptional volume pricing on the very best products and pass that on to customers.

"There's nothing more important to us than our relationship with our customers," Cory says. "We strive to be the best possible on each and every job. From the initial communication through the completion of the project, our goal is to meet or exceed our customers' expectations."

For more information on Higgins Painting, go to the website at [higginsprofessional.com](http://higginsprofessional.com), look up the company on [AngiesList.com](http://AngiesList.com), or call at 412.344.0480.

